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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

BSNL 3G)))) **BSNL LIVE**
2010

File No.:200-23/2008-VAS (pt)

Dated: 10-09-2012

To,

1. The CGMs,
All Telecom Circles/Telecom Districts
2. The CGM
Northern Telecom Region, New Delhi

Subject: Performance Security Deposit under M-Gov. policy for M-Gov. services – reg.

Ref: This office letter of even no. dated 13-04-2010 & 09-06-2010.

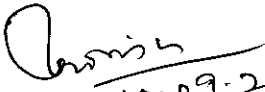
Policy for M-Governance services/solutions for state Govts. & PSUs was circulated to all CGM of all Telecom Circles / Districts / NTR vide this office letter of even no. dated 13-04-2010. Thereafter, clarifications on certain points, were conveyed vide this office letter of even no. dated 09-06-2010.

The policy regarding security amount for ASP commitment for smooth running of service has been reviewed and following modifications are issued with approval of competent authority:

Clause as per earlier approval	Approved clause now
<p>To ensure ASP commitment for smooth running of services following may be ensured</p> <p>a. CAPEX Model: AMC/O&M charges of upto 2 months may be kept as security.</p> <p>b. Transaction charge model: Transaction charges of 2 months may be retained as security.</p> <p>Thereafter in both the cases payment of AMC/O&M charges or Transaction charges may be made on monthly basis after retraining BSNL share</p>	<p>To ensure ASP commitment for smooth running of services following may be ensured</p> <p>a. CAPEX Model: AMC/O&M charges of upto one month may be kept as security.</p> <p>b. Transaction charge model: Transaction charges of one month may be retained as security.</p> <p>Thereafter in both the cases payment of AMC/O&M charges or Transaction charges may be made on monthly basis after retraining BSNL share.</p> <p>ASP may also be allowed to submit a Bank Guarantee in lieu of above security amount. If ASP submits a BG of equivalent amount; the above mentioned amount may be released.</p>

There shall be no change in the performance security which is taken @ 5% (of CAPEX or 1 year of Transaction charges) to ensure ASP commitment for launch/commissioning of services at the time of acceptance of PO and is to be released after 3 months of commissioning of services.

All other items mentioned in earlier letter of even number dated: 09-06-2010 shall remain the same.


10.09.2012

(M. Subramanian)
AGM (VAS – I)

Encl. - Letter no. 200-23/2008-VAS dated 09-06-2010

Copy to;

GM (CMTS – Nodal), North/East/West/South zone.

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VAS CELL

BSNL 3G)))) **BSNLLIVE**
2010

No. : 200-23/2008-VAS

Dated : 9/6/2010

To,

All the CGMs
Telecom Circles / Telecom Districts / NTR

Subject : Policy for M-Governance services / solutions for State Govt.s & PSUs - Clarifications regarding.

Ref. : This office letter of even no. dated 13.04.2010 and CGMT Chhattisgarh letter No. CGMT/EB/M.Governance/09 dated 24.05.2010


Policy for M-Governance services / solutions for State Govt.s & PSUs was circulated to all CGM of all Telecom Circles / Districts / NTR vide this office letter of even no. dated 13.04.2010. Clarifications on certain points, in this regard, were sought by CGMT Chhattisgarh vide their letter under reference.

Following clarifications are issued with the approval of the competent authority :

S. No.	Clarification sought	Clarification
1.	Whether any MOU/Agreement needs to be signed with ASP by BSNL CO, N.Delhi or it has to be done in Circle level on customer basis	<p>As per the policy (clause 6(ix) MOU/agreement can be signed by each circle with the respective State Govt./Central Govt./PSUs for providing agreed services. SMS/GPRS type of agreement draft available on Intranet may be used as a reference and suitable changes may be made based on the agreed provisioning of services.</p> <p>To ensure performance of ASP regarding the said services a PO may be placed on the ASP and his concurrence/acceptance may be taken. This PO should have back to back terms & conditions and SLAs which are to be committed to by BSNL circles to the State Govt./Central Govt./PSU. This may be done on case to case basis.</p>

Sharma

2.	Whether advance payment of CAPEX/OPEX charges by the customer is to be directly pass on to ASP or some amount is to be retained with BSNL if yes then to what extent.	Though BSNL Circles may receive advance payment from the State Govt./Govt./PSUs however suitable terms & conditions for payment, linked with the progress of the project may be given to the ASP, i.e. the payment is to be released in case of CAPEX model as per the rollout progress of the service. After commissioning of the service, ASP may be paid all the CAEX money received from the State Govt./Central Govt./PSU retaining BSNBL share. Balance amount may be paid as and when received after retaining BSNL share. In no case the money should be paid by BSNL to ASP without getting the same from State Govt./Central Govt./PSU.
3.	Whether advance payment by the customer will be having option of annual/Quarter or not	<p>To ensure ASP commitment for launch / commissioning of services at the time of acceptance of PO by ASP following performance security may be taken</p> <ol style="list-style-type: none"> CAPEX Model: 5% of the CAPEX, valid for 12 months. Transaction charge model: PBG of 5% of 1 year transaction charges may be taken. <p>In both cases the PBG may be released after 3 months of commissioning of services.</p> <p>To ensure ASP commitment for smooth running of services following may be ensured:</p> <ol style="list-style-type: none"> CAPEX Model: AMC/O&M charges of up to 2 months may be kept as security. Transaction charge Model: Transaction charges of 2 months may be kept as security. <p>Thereafter in both the cases payment of AMC/O&M charges may be made on monthly basis after retaining BSNL share.</p>
4.	Requirement of Handset in bulk through BSNL is being asked by a number of Govt/agencies/PSUs for M Governance scheme, a arrangement of bundling with Mobile companies may be made	Issue may be taken up on case to case basis with P&P cell of BSNL CO


 (R.K.Sharma)
 AGM (VAS-III)
 9/6/2010